

# 決算説明資料

Detailed Financial Data

2023年3月1日～2023年8月31日

～Statement of account for the period from March 1st ,2023 to August 31,2023～



# Chiyoda

株式会社チヨダ

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決算概要  
Financial Summary

連結  
CONSOLIDATED

	First half of year 2019.3~2019.8			First half of year 2020.3~2020.8			First half of year 2021.3~2021.8			First half of year 2022.3~2022.8			First half of year 2023.3~2023.8		
	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales
売上高 Net Sales	59,834	97.2%	100.0%	47,924	80.1%	100.0%	44,628	93.1%	100.0%	46,268	103.7%	100.0%	48,089	103.9%	100.0%
売上総利益 Gross Profit	27,315	90.3%	45.7%	22,083	80.8%	46.1%	20,620	93.4%	46.2%	21,503	104.3%	46.5%	22,692	105.5%	47.2%
販売費及び一般管理費 Selling, General, and Administrative Expenses	27,032	96.3%	45.2%	23,679	87.6%	49.4%	22,285	94.1%	49.9%	22,336	100.2%	48.3%	21,764	97.4%	45.3%
営業利益 Operating Profit	282	13.0%	0.5%	△ 1,596	-	△3.3%	△ 1,665	-	△3.7%	△ 832	-	△1.8%	927	-	1.9%
経常利益 Recurring Profit	554	22.2%	0.9%	△ 1,524	-	△3.2%	△ 1,437	-	△3.2%	△ 714	-	△1.5%	1,070	-	2.2%
親会社株主に帰属する当期純利益 Net income attributable to owners of parent	△ 160	-	△0.3%	△ 1,666	-	△3.5%	△ 2,544	-	△5.7%	△ 1,075	-	△2.3%	830	-	1.7%
1株当たり四半期純利益 Quarter net income per one stock	△¥4.51	-	-	△¥46.77	-	-	△¥71.38	-	-	△¥30.68	-	-	¥23.65	-	-

決算概要  
Financial Summary

単体  
NON-CONSOLIDATED

	First half of year 2019.3~2019.8			First half of year 2020.3~2020.8			First half of year 2021.3~2021.8			First half of year 2022.3~2022.8			First half of year 2023.3~2023.8		
	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales
売上高 Net Sales	46,470	97.2%	100.0%	38,668	83.2%	100.0%	35,839	92.7%	100.0%	37,286	104.0%	100.0%	39,945	107.1%	100.0%
売上総利益 Gross Profit	20,418	91.2%	43.9%	17,350	85.0%	44.9%	16,118	92.9%	45.0%	16,993	105.4%	45.6%	18,425	108.4%	46.1%
販売費及び一般管理費 Selling, General, and Administrative Expenses	20,069	99.6%	43.2%	18,282	91.1%	47.3%	17,352	94.9%	48.4%	17,541	101.1%	47.0%	17,299	98.6%	43.3%
営業利益 Operating Profit	348	15.6%	0.7%	△ 931	-	△2.4%	△ 1,234	-	△3.4%	△ 547	-	△1.5%	1,126	-	2.8%
経常利益 Recurring Profit	1,421	50.8%	3.1%	△ 761	-	△2.0%	△ 1,002	-	△2.8%	△ 368	-	△1.0%	1,305	-	3.3%
四半期純利益 Quarter Net Income	775	34.5%	1.7%	△ 980	-	△2.5%	△ 2,179	-	△6.1%	△ 680	-	△1.8%	1,052	-	2.6%
1株当たり四半期純利益 Quarter net income per one stock	¥21.78	-	-	△¥27.51	-	-	△¥61.15	-	-	△¥19.42	-	-	¥29.97	-	-

売上高の推移

Sales Trends Compared with Same Month of Previous Year

			2021.9	2021.10	2021.11	2021.12	2022.1	2022.2	2022.3	2022.4	2022.5	2022.6	2022.7	2022.8	22.3~22.8
チヨダ CHIYODA	既存店	Existing Stores													
	前年比	Year-on-Year (±%)	-11.3	-9.0	3.9	7.7	5.9	-3.6	2.8	9.3	8.8	6.1	4.5	7.5	6.1
	全店	Total Stores (Million ¥)	4,651	5,706	6,781	7,719	6,155	3,641	6,200	7,037	6,321	6,301	6,076	5,349	37,286
	前年比	Year-on-Year (±%)	-14.7	-12.7	1.1	5.0	3.1	-5.9	0.4	6.7	6.0	3.1	2.3	5.5	4.0
マックハウス MACHOUSE	既存店	Existing Stores													
	前年比	Year-on-Year (±%)	-16.0	-6.4	-0.2	7.5	8.8	-6.8	0.7	8.3	4.7	5.2	1.0	7.8	4.6
	全店	Total Stores (Million ¥)	920	1,807	1,995	2,430	1,452	760	1,328	1,663	1,721	1,535	1,566	1,167	8,982
	前年比	Year-on-Year (±%)	-23.2	-14.4	-10.5	-3.9	-2.6	-15.6	-4.1	5.5	2.9	3.2	-0.7	7.1	2.2
			2022.9	2022.10	2022.11	2022.12	2023.1	2023.2	2023.3	2023.4	2023.5	2023.6	2023.7	2023.8	23.3~23.8
チヨダ CHIYODA	既存店	Existing Stores													
	前年比	Year-on-Year (±%)	10.8	12.9	-0.4	2.7	1.7	20.9	12.5	10.7	5.5	7.2	9.6	8.4	8.7
	全店	Total Stores (Million ¥)	5,057	6,345	6,675	7,808	6,165	4,337	6,904	7,701	6,576	6,633	6,502	5,626	39,945
	前年比	Year-on-Year (±%)	8.7	11.1	-1.6	1.1	0.2	19.1	11.3	9.4	4.0	5.2	7.0	5.1	7.1
マックハウス MACHOUSE	既存店	Existing Stores													
	前年比	Year-on-Year (±%)	5.5	4.8	-6.1	6.7	4.1	15.2	5.1	-4.3	-7.1	-5.3	0.9	-4.1	-2.7
	全店	Total Stores (Million ¥)	940	1,836	1,817	2,528	1,491	846	1,327	1,483	1,490	1,351	1,453	1,033	8,140
	前年比	Year-on-Year (±%)	2.2	1.6	-8.9	4.0	2.7	11.3	0.0	-10.9	-13.4	-12.0	-7.2	-11.5	-9.4

## 部門別売上高

### Sales Breakdown by Retail Category

(単位:百万円) Million Yen

			First half of year 2019.3~2019.8	First half of year 2020.3~2020.8	First half of year 2021.3~2021.8	First half of year 2022.3~2022.8	First half of year 2023.3~2023.8
※チヨダ 他	既存店	Existing Stores	2,622	1,571	1,409	1,560	1,468
SHOE CHIYODA etc	全店	Total Stores	2,704	1,748	1,577	1,629	1,650
東京靴流通センター	既存店	Existing Stores	20,517	17,259	16,231	16,724	17,757
TOKYO SHOES RETAILING CENTER	全店	Total Stores	20,932	17,812	16,603	17,127	18,232
シュープラザ	既存店	Existing Stores	21,099	17,492	16,446	17,590	18,642
SHOEPLAZA	全店	Total Stores	22,042	18,457	17,244	18,009	19,246
EC事業・催事 他	既存店	Existing Stores	769	620	416	526	880
Electronic Commerce etc	全店	Total Stores	775	651	420	528	911
チヨダ合計	既存店	Existing Stores	45,007	36,943	34,504	36,401	38,749
CHIYODA TOTAL	全店	Total Stores	46,470	38,669	35,845	37,286	39,945
MACHOUSE	全店	Total Stores	13,364	9,255	8,788	8,982	8,140

※SPC・シューズパレット・クローバーリーフ他 旧アイウォーク店舗を含む。

部門別粗利益  
Gross Margin by Retail Category

	First half of year 2019.3~2019.8		First half of year 2020.3~2020.8		First half of year 2021.3~2021.8		First half of year 2022.3~2022.8		First half of year 2023.3~2023.8	
		Change								
※1 チヨダ 他 SHOE CHIYODA etc	47.2%	△1.2%	45.1%	△2.1%	46.8%	1.7%	47.6%	0.8%	47.1%	-0.5%
東京靴流通センター TOKYO SHOES RETAILING CENTER	46.9%	△0.7%	46.3%	△0.6%	46.5%	0.2%	46.9%	0.4%	46.6%	-0.3%
シュープラザ SHOEPLAZA	45.4%	△0.6%	43.6%	△1.8%	44.0%	0.4%	45.1%	1.1%	45.6%	0.5%
※2 チヨダ合計 CHIYODA TOTAL	43.9%	△2.9%	44.9%	1.0%	45.0%	0.1%	45.6%	0.6%	46.1%	0.5%
マックハウス MACHOUSE	47.3%	△5.4%	49.3%	2.0%	49.5%	0.2%	48.6%	-0.9%	48.7%	0.1%

※1 SPC・シューズパレット・クローバーリーフ他 旧アイウオーク店舗を含む。

※2 First half of year 2019.3~2019.8 は特別評価損を含む。

客数前年対比  
Number of Customers

(単位 :千人)

		First half of year 2019.3～2019.8		First half of year 2020.3～2020.8		First half of year 2021.3～2021.8		First half of year 2022.3～2022.8		First half of year 2023.3～2023.8	
		1,000	Year- on-Year								
※チヨダ 他	Existing Stores	607	97.0%	372	68.8%	340	102.1%	357	111.3%	294	102.8%
SHOE CHIYODA etc	Total Stores	626	85.9%	413	66.0%	380	92.0%	378	99.5%	336	88.9%
東京靴流通センター	Existing Stores	5,920	98.0%	4,985	85.1%	4,769	97.2%	4,765	101.8%	4,618	99.1%
TOKYO SHOES RETAILING CENTER	Total Stores	6,036	97.3%	5,145	85.2%	4,878	94.8%	4,881	100.1%	4,733	97.0%
シュープラザ	Existing Stores	4,985	98.8%	4,140	83.7%	4,013	98.4%	4,154	103.3%	4,066	100.4%
SHOEPLAZA	Total Stores	5,227	98.1%	4,378	83.8%	4,210	96.2%	4,258	101.1%	4,198	98.6%
チヨダ合計	Existing Stores	11,690	98.4%	9,642	83.6%	9,218	97.4%	9,385	103.0%	9,151	100.5%
CHIYODA TOTAL	Total Stores	12,078	97.2%	10,084	83.5%	9,565	94.9%	9,625	100.6%	9,440	98.1%
マックハウス	Existing Stores	3,836	105.7%	2,555	66.6%	2,250	96.7%	2,138	100.2%	1,884	94.1%
MACHOUSE	Total Stores	4,271	105.1%	2,677	62.7%	2,302	86.0%	2,263	98.4%	1,985	87.7%

※SPC・シューズパレット・クローバーリーフ他 旧アイウォーク店舗を含む。

客単価の推移

Average Spending per Customer

		First half of year 2019.3～2019.8		First half of year 2020.3～2020.8		First half of year 2021.3～2021.8		First half of year 2022.3～2022.8		First half of year 2023.3～2023.8	
		¥	Year- on-Year								
※チヨダ 他	Existing Stores	4,195	98.9%	4,095	97.1%	4,139	99.8%	4,371	103.7%	4,994	111.6%
SHOE CHIYODA etc	Total Stores	4,199	98.2%	4,100	97.7%	4,143	101.1%	4,311	104.1%	4,913	113.9%
東京靴流通センター	Existing Stores	3,465	100.6%	3,462	99.8%	3,403	98.3%	3,509	102.9%	3,845	109.6%
TOKYO SHOES RETAILING CENTER	Total Stores	3,467	100.8%	3,462	99.8%	3,403	98.3%	3,509	103.1%	3,852	109.8%
シュープラザ	Existing Stores	4,247	99.4%	4,236	99.6%	4,098	96.8%	4,234	103.1%	4,584	108.4%
SHOEPLAZA	Total Stores	4,231	99.5%	4,227	99.9%	4,096	96.9%	4,229	103.3%	4,584	108.4%
チヨダ合計	Existing Stores	3,850	100.1%	3,831	99.4%	3,743	97.6%	3,878	103.3%	4,234	109.3%
CHIYODA TOTAL	Total Stores	3,847	100.0%	3,834	99.7%	3,747	97.7%	3,874	103.4%	4,241	109.5%
マックハウス	Existing Stores	3,174	92.3%	3,473	109.4%	3,818	108.5%	3,996	104.3%	4,137	103.4%
MACHOUSE	Total Stores	3,129	92.7%	3,457	110.5%	3,818	110.4%	3,968	103.9%	4,100	103.3%

※SPC・シューズパレット・クローバーリーフ他 旧アイウォーク店舗を含む。

## 販売費及び一般管理費の内訳

## Selling, General, and Administrative Expenses

連結

CONSOLIDATED

	First half of year 2019.3～2019.8			First half of year 2020.3～2020.8			First half of year 2021.3～2021.8			First half of year 2022.3～2022.8			First half of year 2023.3～2023.8		
	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales
売上高 Net sales	59,834	97.2%	100.0%	47,924	80.1%	100.0%	44,628	93.1%	100.0%	46,268	103.7%	100.0%	48,089	103.9%	100.0%
広告宣伝費 Advertising expense	2,404	95.6%	4.0%	1,295	53.9%	2.7%	1,510	116.6%	3.4%	1,743	115.4%	3.8%	1,594	91.4%	3.3%
ポイント引当金繰入額 Provision for point card certificates	41	66.0%	0.1%	0	2.3%	0.0%	1	193.6%	0.0%	-	-	-	-	-	-
役員報酬及び給料手当 Salary wages	8,379	97.9%	14.0%	7,738	92.4%	16.1%	7,021	90.7%	15.7%	6,862	97.7%	14.8%	6,475	94.4%	13.5%
賞与引当金繰入額 Accrued bonus transfers	429	93.4%	0.7%	349	81.4%	0.7%	269	77.2%	0.6%	328	121.9%	0.7%	347	105.6%	0.7%
退職給付費用 Severance pay	347	82.4%	0.6%	342	98.6%	0.7%	272	79.4%	0.6%	249	91.8%	0.5%	257	103.1%	0.5%
役員退職慰労引当金繰入額 Transfer for executives' retirement allowance	1	142.0%	0.0%	1	76.8%	0.0%	1	151.4%	0.0%	1	102.4%	0.0%	1	83.4%	0.0%
株式報酬費用 Stock based compensation expense	28	61.0%	0.0%	-	-	-	-	-	-	-	-	-	-	-	-
地代家賃 Property taxes	6,813	96.3%	11.4%	6,205	91.1%	12.9%	5,886	94.9%	13.2%	5,745	97.6%	12.4%	5,540	96.4%	11.5%
減価償却費 Depreciation expense	668	85.4%	1.1%	588	88.0%	1.2%	538	91.5%	1.2%	461	85.8%	1.0%	431	93.5%	0.9%
貸倒引当金繰入額 Transfer for bad debts allowance	△1	△38.9	0.0%	△0	39.2%	0.0%	△0	150.3%	0.0%	0	△75.0	0.0%	0	56.1%	0.0%
その他経費 Other expenses	7,919	97.1%	13.2%	7,158	90.4%	14.9%	6,782	94.8%	15.2%	6,942	102.4%	15.0%	7,115	102.5%	14.8%
合計 Total	27,032	96.3%	45.2%	23,679	87.6%	49.4%	22,285	94.1%	49.9%	22,336	100.2%	48.3%	21,764	97.4%	45.3%

販売費及び一般管理費の内訳  
Selling, General, and Administrative Expenses

単体  
NON-CONSOLIDATED

	First half of year 2019.3~2019.8			First half of year 2020.3~2020.8			First half of year 2021.3~2021.8			First half of year 2022.3~2022.8			First half of year 2023.3~2023.8		
	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales
売上高 Net sales	46,470	97.2%	100.0%	38,668	83.2%	100.0%	35,839	92.7%	100.0%	37,286	104.0%	100.0%	39,945	107.1%	100.0%
広告宣伝費 Advertising expense	1,767	101.7%	3.8%	1,111	62.9%	2.9%	1,244	112.0%	3.5%	1,449	116.4%	3.9%	1,338	92.4%	3.4%
役員報酬及び給料手当 Salary wages	6,343	99.7%	13.7%	5,969	94.1%	15.4%	5,386	90.2%	15.0%	5,281	89.1%	14.2%	4,998	94.6%	12.5%
賞与引当金繰入額 Accrued bonus transfers	348	91.5%	0.8%	299	85.9%	0.8%	208	69.7%	0.6%	283	135.7%	0.8%	303	107.1%	0.8%
物流費 Logistics costs	384	-	0.8%	296	77.0%	0.8%	283	95.7%	0.8%	335	118.6%	0.9%	347	103.6%	0.9%
退職給付費用 Severance pay	267	78.1%	0.6%	279	104.5%	0.7%	216	77.4%	0.6%	195	90.2%	0.5%	203	104.4%	0.5%
株式報酬費用 Stock based compensation expense	28	75.9%	0.1%	-	-	-	-	-	-	-	-	-	-	-	-
地代家賃 Property taxes	5,054	97.4%	10.9%	4,739	93.8%	12.3%	4,591	96.9%	12.8%	4,486	97.7%	12.0%	4,393	97.9%	11.0%
減価償却費 Depreciation expense	511	89.0%	1.1%	473	92.5%	1.2%	436	92.2%	1.2%	386	88.5%	1.0%	334	86.5%	0.8%
貸倒引当金繰入額 Transfer for bad debts allowance	△0	△28.6	0.0%	△0	36.7%	0.0%	△0	131.4%	0.0%	0	△132.4	0.0%	0	79.9%	0.0%
その他経費 Other expenses	5,363	97.1%	11.5%	5,113	95.4%	13.2%	4,985	97.5%	13.9%	5,122	102.7%	13.7%	5,377	105.0%	13.5%
合計 Total	20,069	99.6%	43.2%	18,282	91.1%	47.3%	17,352	94.9%	48.4%	17,541	101.1%	47.0%	17,299	98.6%	43.3%

店舗の推移  
Store Details

店舗数 (Number of Stores)

	期首 Beginning	2019.3～2020.2				2020.3～2021.2				2021.3～2022.2			
		開店 Open	閉店 Close	*2 業態変更 Change	期末 Term-End	開店 Open	閉店 Close	*2 業態変更 Change	期末 Term-End	開店 Open	閉店 Close	*2 業態変更 Change	期末 Term-End
※1 チヨダ 他 SHOE CHIYODA etc	87	2	10	-	79	4	12	-1	70	-	11	-1	58
東京靴流通センター TOKYO SHOES RETAILING CENTER	567	8	12	-1	562	7	28	-	541	3	16	-	528
シュープラザ SHOEPLAZA	393	10	16	1	388	11	20	1	380	2	15	1	368
チヨダ計 CHIYODA TOTAL	1,047	20	38	-	1,029	22	60	-	991	5	42	-	954
マックハウス MACHOUSE	398	11	38	-	371	10	45	-	336	18	29	-	325

	期首 Beginning	2022.3～2023.2				2023.3～2023.8			
		開店 Open	閉店 Close	*2 業態変更 Change	期末 Term-End	開店 Open	閉店 Close	*2 業態変更 Change	期末 Term-End
※1 チヨダ 他 SHOE CHIYODA etc	58	1	10	-	49	2	6	-	45
東京靴流通センター TOKYO SHOES RETAILING CENTER	528	7	20	-	515	3	6	-	512
シュープラザ SHOEPLAZA	368	3	14	-	357	2	8	-	351
チヨダ計 CHIYODA TOTAL	954	11	44	-	921	7	20	-	908
マックハウス MACHOUSE	325	20	25	-	320	5	28	-	297

※1 SPC・シューズパレット・クローバーリーフ他 旧アイウォーク店舗を含む。 ※2 期中の業態変更を表した店舗数です。

設備投資の状況  
Capital Expenditure

連結  
CONSOLIDATED

	First half of year 2019.3～2019.8		First half of year 2020.3～2020.8		First half of year 2021.3～2021.8		First half of year 2022.3～2022.8		First half of year 2023.3～2023.8	
	Million of ¥	Year- on-Year								
設備投資額 Capital Expenditure	701	70.1%	2,068	294.9%	423	20.5%	547	129.1%	343	62.7%
減価償却 Depreciation	668	85.4%	590	89.3%	526	89.2%	436	82.9%	418	95.8%

単体  
NON-CONSOLIDATED

	First half of year 2019.3～2019.8		First half of year 2020.3～2020.8		First half of year 2021.3～2021.8		First half of year 2022.3～2022.8		First half of year 2023.3～2023.8	
	Million of ¥	Year- on-Year								
設備投資額 Capital Expenditure	520	69.4%	1,810	347.7%	291	16.1%	477	164.0%	269	56.5%
減価償却 Depreciation	511	89.0%	475	94.3%	424	89.3%	361	85.1%	321	88.8%

主要財務指標

Major Financial Indicators

連結

CONSOLIDATED

		First half of year 2019.3～2019.8	First half of year 2020.3～2020.8	First half of year 2021.3～2021.8	First half of year 2022.3～2022.8	First half of year 2023.3～2023.8
総資産額 Total Assets	(百万円) (Million ¥)	114,593	102,446	96,689	88,303	83,727
純資産 Net Assets	(百万円) (Million ¥)	73,415	66,670	59,392	53,663	51,575
自己資本比率 Capital Stock	(%)	60.7	62.2	59.0	58.7	60.0
自己資本利益率 Return on Equity	(%)	△0.2	△2.6	△4.4	△2.0	1.7
期末発行済株式数(自己株式を除く) The Number of Shares at Year-end (Excluding Treasury Stock)	(株)	35,621,789	35,636,812	35,653,676	35,067,436	35,160,263
1株当たり純資産 Book Value per Share	(円) (¥)	1,951.84	1,789.51	1,599.31	1,477.17	1,428.88
1株当たり四半期純利益 Quarter net income per one stock	(円) (¥)	△4.51	△46.77	△71.38	△30.68	23.65

主要財務指標

Major Financial Indicators

単体

NON-CONSOLIDATED

		First half of year 2019.3～2019.8	First half of year 2020.3～2020.8	First half of year 2021.3～2021.8	First half of year 2022.3～2022.8	First half of year 2023.3～2023.8
総資産額 Total Assets	(百万円) (Million ¥)	97,068	88,111	84,251	78,377	75,444
純資産 Net Assets	(百万円) (Million ¥)	64,741	60,330	54,316	49,874	48,715
自己資本比率 Capital Stock	(%)	66.5	68.3	64.3	63.5	64.5
自己資本利益率 Return on Equity	(%)	1.2	△1.6	△3.9	△1.4	2.2
期末発行済株式数(自己株式を除く) The Number of Shares at Year-end (Excluding Treasury Stock)	(株)	35,621,789	35,636,812	35,653,676	35,067,436	35,160,263
1株当たり純資産 Book Value per Share	(円) (¥)	1,811.95	1,687.99	1,519.16	1,418.33	1,384.99
1株当たり四半期純利益 Quarter net income per one stock	(円) (¥)	21.78	△27.51	△61.15	△19.42	29.97